

2005 to 2008 Economic Development Campaign Project Successes



Company	Project Type/ Facility Type	Facility Size Sq. Ft.	New Jobs	Investment	Total Wage	Average Wage
Abengoa Bioenergy of Illinois	Attraction/Ethanol Production	N/A	60	\$200,000,000	\$3,300,000	\$55,000
Access Point Medical	Attraction/HQ, R&D	N/A	12	\$1,000,000	\$720,000	\$60,000
AFB International	Expansion/R&D,Office	84,000	37	\$13,400,000	\$2,652,900	\$71,700
Air Products	Expansion/Manufacturing	100,000	100	\$27,000,000	\$4,080,000	\$40,800
American Family Insurance	Attraction/Office	44,000	200	\$4,630,000	\$7,940,000	\$39,700
American Healthways	Expansion/Call Center	6,000	40	\$2,000,000	\$2,200,000	\$55,000
APS Healthcare	Attraction/Office	25,000	100	\$700,000	\$3,876,000	\$38,760
AT&T Yellow Pages	Expansion/Office	N/A	100	\$1,600,000	\$4,000,000	\$40,000
Brown Shoe	Expansion/Mixed Use	1,250,000	650	*\$568,000,000	\$33,950,150	\$52,231
Centene	Expansion/Office	400,000	1000	\$250,000,000	\$74,000,000	\$74,000
Center Ethanol	Recruitment/Manufacturing	1,089,000	35	\$100,000,000	\$1,575,000	\$45,000
Central Transport International Inc.	Expansion/Warehouse	35,000	115	\$150,000	\$3,979,000	\$34,600
Chemir Analytical	Expansion/Lab	20,000	25	\$1,500,000	\$1,625,000	\$65,000
Dakota Integrated Systems	Recruitment/Manufacturing	100,000	96	\$8,540,000	\$4,600,032	\$47,917
DCL Medical Laboratories	Expansion/Medical Laboratories	5,000	34	\$1,820,000	\$1,190,000	\$35,000
Decoma International	Attraction/Manufacturing	100,000	80	\$8,000,000	\$3,040,000	\$38,000
Edward Jones	Expansion/Office	900,000	500	\$260,000,000	\$29,646,000	\$59,292
Fairfield Processing Corporation	Attraction/Warehouse	130,000	25	\$3,175,000	\$624,000	\$24,960
Fireman's Fund	Expansion/Claims Ctr.	55,000	190	\$500,000	\$7,600,000	\$40,000
Flight Safety International	Expansion/Training Center	80,000	50	\$80,000,000	\$3,600,000	\$72,000
Gateway Terminals LLC	Attraction/Fuel Terminal	5 acres	14	\$12,500,000	\$560,000	\$40,000
GKN Aerospace	Expansion/Manufacturing	N/A	120	\$15,000,000	\$5,952,000	\$49,600
GSI Commerce	Attraction/Warehouse	300,000	100	\$10,400,000	\$2,496,000	\$24,960
Harmon Becker Automotive	Attraction/Manufacturing	90,000	200	\$26,000,000	\$6,240,000	\$31,200

Aggregate Y.T.D. Economic Impact of Current Campaign

Summary of Impacts: ED Successes 2005 - 2008

Direct jobs – new jobs	6,200
Indirect jobs impact	<u>12,100</u>
Total Job Impact	<u>18,300</u>

Estimated annual economic impact - (direct and indirect output) in 2008 dollars **\$4.5 billion**

Notes: Basis for estimate: 6,188 new jobs over 4 years. Impacts were calculated using IMPLAN Professional for Windows, ver. 2.0.1017 (base year 2006)

Assumptions: Geographic Area: St. Louis MO-IL MSA Output in 2008 dollars

Company	Project Type/ Facility Type	Facility Size Sq. Ft.	New Jobs	Investment	Total Wage	Average Wage
HBPO Group	Recruitment/Manufacturing	62,000	50	\$27,300,000	\$2,380,000	\$47,600
Installers Edge Distribution Company	Attraction/Warehouse	15,000	10	\$700,000	\$500,000	\$50,000
Ionatron Inc.	Attraction/R&D	25,000	20	\$2,190,000	\$1,800,000	\$90,000
Isle of Capri	Recruitment/Office	53,000	150	\$10,000,000	\$11,400,000	\$76,000
Jambo Kenya Coffee & Tea International	Attraction/Manufacturing	12,000	9	\$1,166,000	\$280,800	\$31,200
Johnson Controls	Attraction/Manufacturing	100,000	80	\$6,800,000	\$2,432,000	\$30,400
KACE Logistics	Attraction/Warehouse	30,000	17	\$1,776,000	\$445,791	\$26,223
Kane Veterinary Supplies	Attraction/Warehouse	10,000	14	\$1,000,000	\$312,200	\$22,300
Kansas City Aviation Center (dba Midwest Aviation Center)	Recruitment/Service Center	73,000	40	\$5,286,000	\$1,457,920	\$36,448
Kelsey-Hayes/TRW Automotive	Recruitment/Manufacturing	84,000	100	\$12,000,000	\$4,500,000	\$45,000
Kerry Group Inc.	Recruitment/Manufacturing	70,000	40	\$10,000,000	\$1,600,000	\$40,000
KV Pharmaceutical	Expansion/Manufacturing	Varied	300	\$135,000,000	\$18,000,000	\$60,000
Laird Technologies	Expansion/Office	22,400	34	\$5,160,000	\$2,788,000	\$82,000
LM Gill	Attraction/Manufacturing	3,600	10	\$182,600	\$420,000	\$42,000
Mastercard	Expansion/Office	25,000	200	\$3,870,000	\$12,000,000	\$60,000
Matrix Packaging	Attraction/Manufacturing	150,013	75	\$14,860,421	\$2,100,000	\$28,000
McCormick Scientific	Attraction/HQ, R&D	20,000	20	\$1,500,000	\$1,084,000	\$54,200
Monster Commerce (Office Project)	Expansion/Office	35,000	188	\$16,500,000	\$7,651,600	\$40,700
Oakley Industries	Attraction/Manufacturing	117,600	53	\$21,500,000	\$1,839,630	\$34,710
Pfizer	Expansion/R&D	330,000	0	\$200,000,000	N/A	\$98,600
Sequoia Sciences	Attraction/HQ, R&D	N/A	25	\$6,500,000	\$1,525,000	\$61,000
Sisters of Mercy Health System	Expansion/Data Center	40,000	30	\$60,000,000	\$1,800,000	\$60,000
Spectrum Brands	Recruitment/Logistics	605,000	30	\$27,200,000	\$900,000	\$30,000
Steel Warehouse Co.	Attraction/Manufacturing	152,000	100	\$20,432,000	\$4,160,000	\$41,600
Timewell Tile	Attraction/Distribution Center	130,680	10	\$638,000	\$249,600	\$24,960
Visteon Corporation	Attraction/Manufacturing	217,000	200	\$26,800,000	\$6,448,000	\$32,240
Wachovia Securities	Expansion/Retention/Office	N/A	500	\$21,000,000	\$40,000,000	\$80,000
CAMPAIGN TOTAL (Thru 1/1/09)			6,188	\$2,235,276,021	\$337,520,623	\$54,544

*Build-out of campus is temporarily on hold.

Note: At time of publishing, the continued viability of some recently recruited auto components suppliers was in question due to the uncertain future of Chrysler's facilities in Fenton.